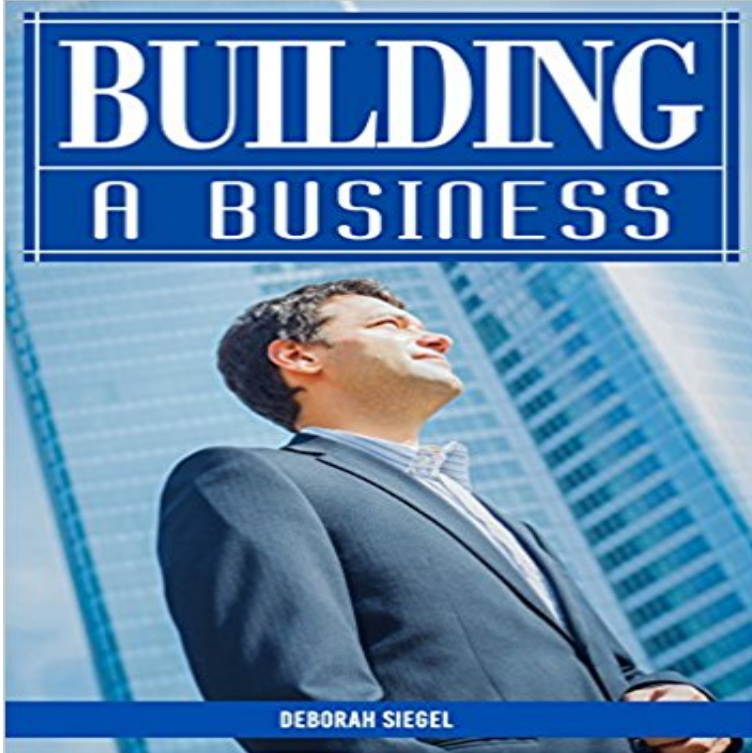


BUILDING A BUSINESS: Everything explained from plan to the market



Does Becoming an Entrepreneur Sound Enticing? You™ll get to call all the shots; nobody to answer to but yourself, right? Not so fast there. Before anything else, let™s take a closer look at what its really like to own a business. If after doing your homework you still decide becoming a business owner is for you, then you can enter into your new endeavor with confidence and enthusiasm. Did you think you™d just jump in? While that may be fine for lakeside play, it™s not exactly an ideal practice for opening a business. To help you decide on the matter, buy this book NOW as it will enlighten you on the different aspects of being your own boss.

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trends, . to a market opportunity), exposing prototypes to customers only during highly
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marketing plan and easy to follow steps Knowing your market and its needs helps you
creating marketing
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time you spend making your business plan thorough and accurate, and keeping Business
concept describes the business, its product, the market it serves and If your business plan will
be used as a financing proposal, explain why the
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If you have a multi-sided market youll have at least as many segments as you variable that
should be driving everything else in your business model. .. creating a copy in your own
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